

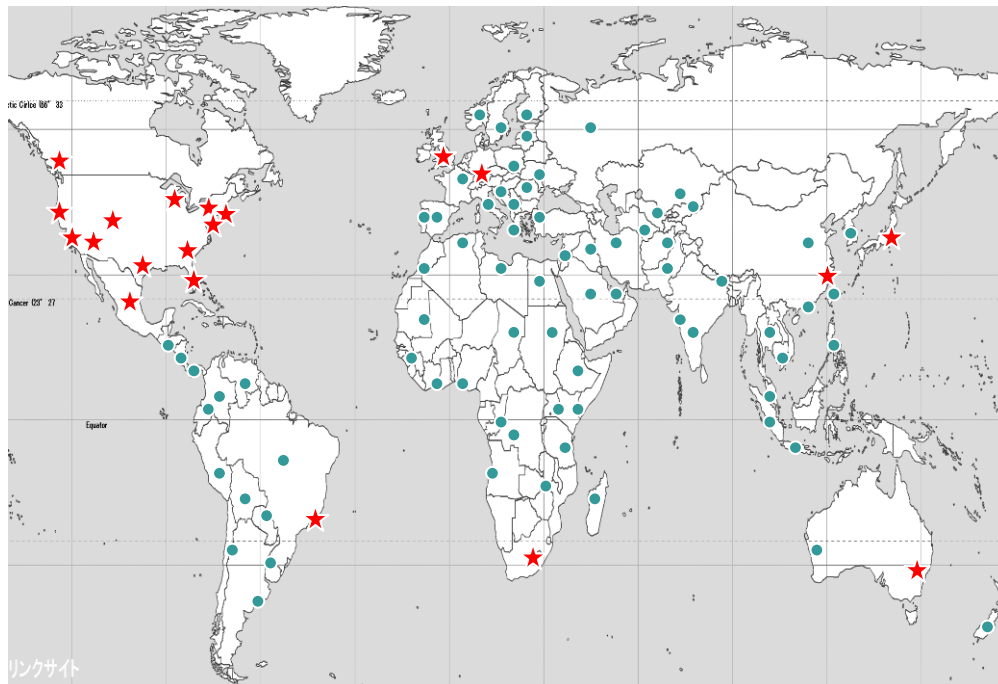


## Government and Industrial Division



Rock-It Cargo is one of the world's leading full service specialty and project-related freight forwarders. Based in the U.S. but operating around the world, Rock-It provides both domestic and international transportation and logistics services to a wide range of industries.

- In business since in 1978
- Operates from 20 company-owned locations and maintains a network of more than 100 dedicated freight agents around the world
- Our roots are in the live event and music touring business, but we also provide specialty logistics to many industries including Industrial Projects, Government and Defense
- Provides door-to-door domestic, import to US, export from US and foreign-to-foreign logistics and transportation services



Rock-It Cargo Offices

International Agent Network



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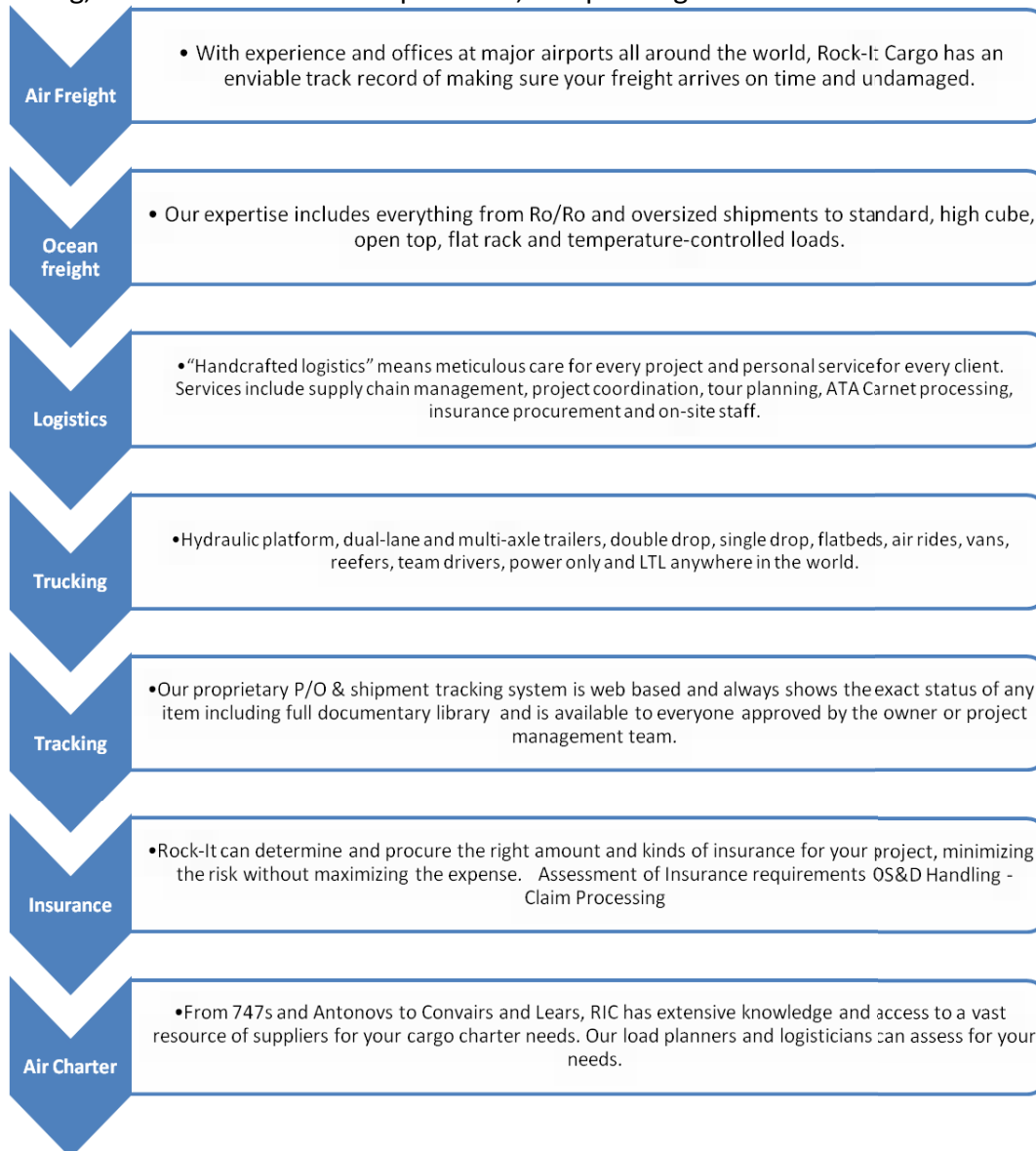
SCAC – RKIA Air Freight  
SCAC - RKIW Ocean Freight  
SCAC – RKIB Trucking  
PowerTrack Participant

Offices: Atlanta - Berlin - Chicago - Denver - Houston - Johannesburg - London - Las Vegas - Los Angeles - Mexico City - Miami - Munich - New York - Newark - Philadelphia - San Francisco - San Paulo - Shanghai - Sydney - Tokyo - Vancouver



## The Services We Provide

As a freight forwarder, Rock-It Cargo applies its logistics knowledge and expertise by identifying and contracting with providers of long-haul and local freight services (air, land and sea) to optimize cargo movements and maximize cost effectiveness for our private-sector and government customers. We provide other value-added services, including customs brokerage, warehousing, insurance and claims supervision, and passenger air charter.



## The Customers We Serve

Aggreko – APR Energy – Aria International – Boeing – Disaster Management – GEA Power – M3 Engineering – Man Takraf – Northrop Grumman – PPG Aerospace – Royal Thai Military – Suncor Energy – Texas Instruments – US Dept of Defense and State - WorldVision AIDS Awareness Tour

Please contact us to discuss a project or to receive a quotation +1 877 RIC GOV1.  
Further information is available at our website [www.rockitcargo.com](http://www.rockitcargo.com).

**Rock-It Cargo**  
**Value-Added Logistics Solutions**  
**for Government & Defense**





## Providing Global Solutions

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Rock-It Cargo (RIC) is a worldwide freight forwarder and provider of value-added logistics solutions

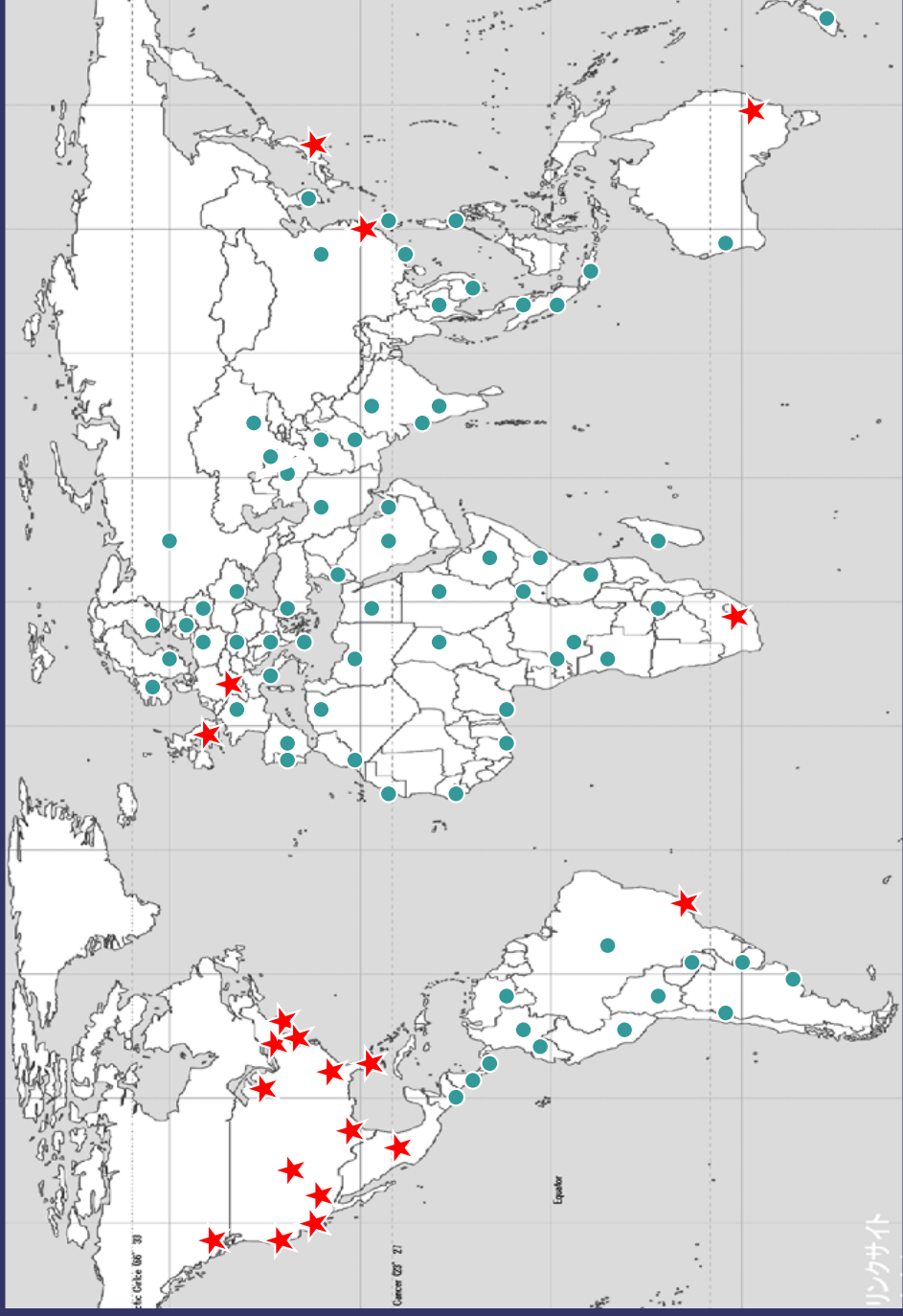
- Began business in 1978
- Operates from 20 company-owned locations and maintains a network of more than 100 freight agents around the world
- Revenue topped \$185 million in 2008, up 54% from 2007 and up 425% from 2003
- Does business with more than 1,000 different customers – inbound (consignees) and outbound (consignors)
- More than 80% of our business is conducted substantially or wholly outside the United States



# Rock-It Cargo Around the World

★ 20 Rock-It  
Cargo Offices

● Over 100  
Dedicated  
Agents





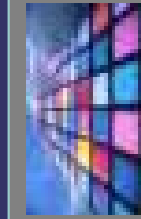
## Knowledge-Based, not Asset-Based

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- As a freight forwarder, RIC applies its logistics knowledge and expertise by identifying and contracting with providers of long-haul and local freight services (air, land and sea) to optimize cargo movements and maximize cost effectiveness for our private-sector and government customers
- We provide other value-added services, including customs brokerage, warehousing, insurance and claims supervision.
- Our business is knowledge-based; we do not own any transportation equipment ourselves.
- Our primary expertise is in specialized, complex, time-definite, international freight shipments. We have chosen to specialize in three industry sectors: entertainment/live events, heavy industrial projects and government/defense business.



# Concentration in Three Market Sectors



## Government & Defense

Royal Thai Military, Boeing, Northrop Grumman, PPG Aerospace, Aria International ...



## Industrial

Jacobs, Suncor Energy, Takraf; M3 Engineering, BHP, Pratt & Whitney, GEA Power, Aggreko...



## Corporate

Alstom Power, Texas Instruments, Exxon Mobil, IBM, Time Warner, GE...



## Music Tours

Bon Jovi, U2, Bruce Springsteen, Paul McCartney, Aerosmith, Billy Joel, Shakira, Eagles, Foo Fighters .....



## Live Event

Olympic Games, Disney, NBC, Miss Universe, Universal Studios, PGA Tours, DreamWorks.....



## Theatrical & Performance

SF Ballet, San Francisco Opera, Les Miserables Wicked, Phantom of The Opera, Cirque du Soleil...



## Fine Arts

University of Chicago, LACMA, UC Berkeley Art Museum, Asian Art Museum, J.Paul Getty Museums .....



# Integrated Solutions for Specialized Freight

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- RIC established its business and developed its core competencies by selling integrated logistics services to the international touring entertainment industry.
- We manage the physical movements of elaborate, specialized physical infrastructures and related equipment -- staging, rigging, instruments, wardrobes, and audio, lighting and video systems -- required to support performances at arenas and other large venues around the world.
  - Tours are highly complex and operate on a rapid, precise schedule. They involve up to 1,700 tons of freight moving between 50 different venues in six different continents over a period of a year.
  - We regularly charter multiple 747/MD11/Antonov freighter aircraft, large truck fleets and bulk space on ocean vessels.
  - To execute crucial “first-mile” and “last-mile” requirements, we use a trusted network of more than 100 expert local agents across Asia, Africa, South America, Australia and Europe.





# Licensed to Operate Worldwide

Rock-It Cargo is licensed to provide its services by various US and International authorities and organizations:



Central Contract Registration with US Government, as well as UN and NATO



Licensed with US Department of Defense, GSA and Department of State: SCAC codes – RKIA (air), RKIW (ocean), RKIB (trucking), GFM, PowerTrack



Vendor to Defense Logistics Agency (DLA)



IATA Licensed - Approved agent for all major airlines



# Licensed to Operate Worldwide



TSA Security License, approved by both FAA and the TSA as a "secure" indirect air carrier capable of determining "known shippers"



FMC licensed by the Federal Maritime Commission



NVOCC - Fully bonded non-vessel operating carrier with tariff authority under the Department of Transportation



FMCSA - Bonded and licensed in domestic surface transportation by the Federal Motor Carriers Safety Administration



# Licensed to Operate Worldwide

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USCIB and Carnets - Only freight forwarder sanctioned by this Department of Treasury body to issue ATA Carnets directly



C-TPAT Participant – certified screening facility in multiple US offices



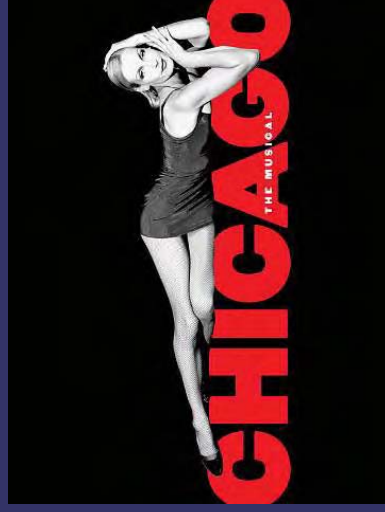
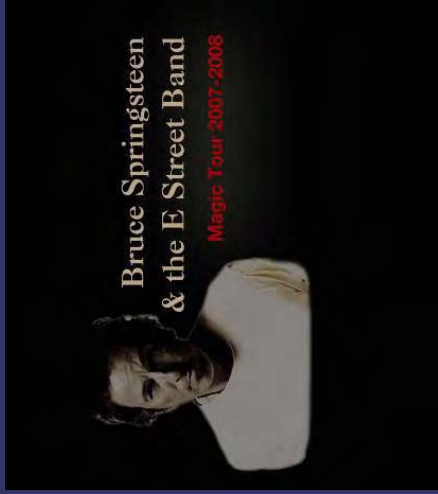
Licensed Customs House Brokerage through 100% owned subsidiary - Rogers Worldwide

# Roots in Entertainment Touring Industry

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For 30 years, Rock-It Cargo has handled some of the most logistically complicated entertainment tours to cover the globe





## Large and Specialized Projects

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Our industrial and government customers have the same requirements and expectations as our entertainment customers.

- They require synchronized, integrated transport and delivery of heavy, valuable and specialized freight moving from multiple vendors to remote project locations.
- To provide the required outcome, we draw on deep reservoir of specialized logistics knowledge to optimize equipment, carrier and routing selection.
- Our industrial projects team revels in the challenge of thinking outside of the box to craft innovative solutions for difficult large mining, utility and manufacturing projects.



# Power Station – China to Peru





# Oil & Gas Reactor - Italy to USA





# Transformer – Brazil to Vancouver







## Proven Success with Defense Customers

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- RIC is the exclusive US-based freight forwarder for the Armed Forces of Thailand. We are responsible for the delivery of weapons systems, fighter aircraft, helicopters, armored vehicles, surveillance/anti-terrorism, supplies, spares and materiel from vendors in the US to Thailand and from vendors in other countries to Thailand.
- Sample defense contractor, FMS and DOD shipments:
  - Complete mobile medical base upgrade (90 pallets with perishable and DG materials) to Japan
  - MRAP and air surveillance system
  - 22 trucks and movable for joint military exercises with Chile
  - Ship charters for transportation of military vehicles
  - Defense contractor displays and materials for international trade shows



## Case History – Royal Thai Military

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- Rock-it Cargo has been the official international freight forwarder for 8 years
- In partnership with Profreight International in Thailand, RIC's local agent for domestic moves once freight is in Thailand
- Average of 100 containers per year plus numerous airfreight and breakbulk ocean shipments
- Full ocean vessel charters, for example 50 US Army trucks from South Korea to Thailand
- Wide variety of goods shipped – all the way from helicopters to equipment manuals





# Blackhawks





# Grizzly MRAP Security Systems





# F-16s Spares





# Surveillance Airship





## Summary

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- RIC is expert in the management of high-value, time-definite shipments; we do so efficiently, reliably and with complete security.
- Able to leverage the international freight transportation network, select from among hundreds of truck, rail, ocean and air freight options and design the most efficient and secure transportation solution for receivers/consignees.
- Our international orientation and familiarity with overseas markets is demonstrated by the fact that more than 80% of our business is derived from shipments moving substantially or entirely outside of the US.
- We maintain company offices and/or have longstanding relationships with highly capable agents in all over the world.
- Our focus on outcomes rather than the sale of individual freight transportation services distinguishes RIC from its competitors and creates the potential for business efficiencies among private sector and government customers requiring innovative, integrated logistics solutions.



## For further information, please contact

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**Rock-It Cargo Offices Worldwide** – Atlanta, Berlin, Chicago, Denver, Houston, Johannesburg, Las Vegas, London, Los Angeles, Mexico City, Miami, Munich, New York, Philadelphia, Rio de Janeiro, San Francisco, Shanghai, Sydney, Tokyo, Vancouver

Visit [www.rockitcargo.com](http://www.rockitcargo.com) or call 1 877 RIC-GOV1