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Why Ink a \$40M Contract as SGI Collapsed?

Patrick Thibodeau

By February, Silicon Graphics Inc. was in deep trouble. It was shedding employees and continuing to lose money -- yet it announced that it had just signed a \$40 million deal with the U.S. Department of Defense. The DOD purchases three to six systems in its high-performance computing program each year. The machines are used for cryptology, missile defense, weather forecasting and many other uses. It buys from all the major systems vendors.

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